

PUT YOUR MONEY WHERE YOUR CLIENTS ARE

BY BLACKLER SMITH & CO. CHARTERED ACCOUNTANTS AND BUSINESS ADVISERS

At Blackler Smith & Co we believe that after providing business services and advice, the next best valuable thing we can do to support our clients is to use their services ourselves, or make introductions where it benefits both parties.

We try hard to connect people. When we know someone needs something that another client supplies, we put one client in touch with the other so they can use one another's services. If we trust someone and give a recommendation, it usually goes a long way to transferring that trust so others can do some good business together.

We live the referral process ourselves. We believe in our clients. In the past few months we have given our clients priority for our own business, either through Blackler Smith & Co as the buyer, or through our personal patronage. To make it real, here are some examples:

- Carpet retailer
- Picture framer
- Electrician
- Beauty Therapist
- Legal services
- Architectural services
- Catering
- Dental services
- Storage provider
- After school care
- Travel
- Hotel
- Painting
- Packaging
- Restaurant
- Takeaways
- Roofer
- Plumber
- Engineering
- Panel Repair
- Insurance



The Blackler Smith & Co team – customers of Blackler Smith & Co clients.



Alan McGhie Almack Electrical Limited, client and supplier to Blackler Smith & Co.



Sam Broad www.sambroad.co.nz, client and supplier to Blackler Smith & Co.

Our clients demonstrate belief in us and we reciprocate wherever possible.

Please call Ben Blackler or Blair Smith on 555 9090, email info@bsco.co.nz or visit our website www.bsco.co.nz to learn more about us.

